

THE STAR-LEDGER

COMPERATORE ASSOCIATES ARRANGES EAST RUTHERFORD GARDEN APARTMENT COMPLEX SALE

Comperatore Associates of Totowa, one of New Jersey's foremost real estate investment firms, recently announced the sale of an East Rutherford garden apartment complex containing thirty units. The two and one half story property, located on one of East Rutherford's main streets, is located close to shopping, professional centers, the Meadowlands and is a short distance to the Rutherford Train Station with service to New York City.

Vincent Comperatore, president of Comperatore Associates, represented the seller in this transaction. This sale marks the second transaction Comperatore has arranged for this property. Originally a 24,000 square foot industrial building, in 1978 Comperatore sold the property to the current seller who converted the building into 30 garden apartment units that same year. The seller's attorney is Ronald Schwartz, Esq. of Hackensack.

"The real estate investment market in New Jersey is driven by many factors, including price, location and negotiation skills," says Comperatore. "In the case of the East Rutherford property, the town offers a uniquely strong commercial base with plenty of industry to support it. It's a highly competitive market, and the key is matching the right buyer with the right seller for a win-win outcome."

"At Comperatore Associates," he continued, "we offer our clients a proven track record backed by solid experience in real estate investment sales that spans over 25 years. We are passionate about customer service and strive to provide our clients with the best and most comprehensive real estate resources and marketing services available. We are particularly focused on maintaining a constant 'pulse' on the market so that we can bring the newest and best deals to our clients. Our success and our marketing strategies have resulted in a long list of clients who have been with us for many years and have been a source of constant repeat business and referrals. That's because we make it a top priority to provide our clients with excellent personal service as we work with them toward making sound business decisions."

A full-service real estate investment firm, Comperatore Associates has been a leading consultant and specialist in income-producing properties throughout New Jersey for more than 25 years. Headquartered in Totowa, the firm's real estate services include consulting, brokerage and property management. The company's founder, Vincent C. Comperatore, is an active member of the New Jersey Apartment Association (NJAA) and an elected member to its board of directors. He serves on NJAA's Legislative Committee.