

THE STAR-LEDGER

COMPERATORE ASSOCIATES ARRANGES SALE OF PATHMARK SHOPPING CENTER

Comperatore Associates, a prominent full-service real estate investment firm located in Totowa, NJ, recently announced the sale of a 109,200 square foot shopping center in Paterson. The anchor tenant, Pathmark Supermarkets, occupies 43,000 square feet of the center, while the satellite retail space consists of 16,200 square feet. The property also includes two free-standing buildings totaling 50,000 square feet.

Vincent Comperatore, president of Comperatore Associates, represented the buyer in this transaction. The sale marks the third real estate investment transaction Comperatore has arranged for 1330 Madison Street LLC. Albert L. Buzzetti, Esq. of Englewood Cliffs, NJ was the attorney of record for the buyer.

“We are extremely pleased to have had another opportunity to work with the buyer on this transaction,” said Comperatore. “The property is in a high-traffic, strategically located neighborhood shopping center with a solid retail tenant base that brings a variety of needed products and services to the area.”

“This transaction also reflects the continued strength of the North Jersey market where activity in commercial and retail investment sales has been positive over the past 18 months,” Comperatore added.

“Pricing and negotiation are only part of the ingredients for the successful sale of any property. We believe that the real key to a good sale is to be able to match the right buyer with the right seller and ultimately strike a fair outcome for both parties. At Comperatore Associates, we pride ourselves on having a broad client base that consists primarily of long-term clients with whom we’ve had the opportunity to negotiate the purchase and sale of dozens of investment properties. We are positioned for success because we offer a proven track record backed by 25 years of experience in real estate investment sales,”

“Our reputation and customer service have resulted in an impressive buyer-seller client roster consisting of long-term, multi-deal relationships that go back as far as our 25 years in business.

Client retention and client referrals are the main source of our business. We owe our success to our passion for providing our clients with excellent customer service and offering them comprehensive real estate resources and marketing.”
“We are particularly vigilant about looking out for properties that come on the market so that we can bring the newest and best deals to our clients and counsel them toward making sound business decisions.”

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A full-service real estate investment firm, Comperatore Associates has been a leading consultant and specialist in income-producing properties throughout New Jersey for more than 25 years. Headquartered in Totowa, the firm's real estate services include consulting, brokerage and property management. The company's founder, Vincent C. Comperatore, is an active member of the New Jersey Apartment Association.