

# **THE STAR-LEDGER**

## **COMPERATORE CLOSES SALE OF HASBROUCK HEIGHTS APARTMENT COMPLEX**

Vincent C. Comperatore of Comperatore Associates, a leading New Jersey real estate broker and specialist in income-producing properties, recently announced the sale of Empire View Apartments. A 34-unit apartment complex, located on Terrace Avenue in Hasbrouck Heights, this three-story brick building containing two elevators and thirteen garages. Built in 1957, its corner location makes it convenient to shopping and public transportation.

Comperatore represented the seller, Terrace Management Group, in this transaction. An all-cash deal, this marks the third Bergen County commercial property sale Comperatore has secured for the seller who is also a long term client of his firm.

“We are extremely pleased to have had another opportunity to work with Terrace Management Group,” said Comperatore. “This transaction also reflects the continued strength of the long-term relationships we develop with each of our clients.”

“Service, pricing and negotiation are only part of the formula for any successful business relationship,” he added. “At Comperatore Associates we try to learn as much as possible about all parties involved in a sale whether they are our clients or those of another broker. We pride ourselves for maintaining a long list of established clients because we go the extra mile to assist them in making sound business decisions.”

“Our clients are not only our main source repeat business,” he continued, “but a word-of-mouth source for potential clients. We are particularly vigilant about looking out for properties that come on the market so that we can bring the newest and best deals to our clients and counsel them toward making sound business decisions. We enjoy this enviable position because we make

it a top priority to provide our clients with excellent personal service as well as experience and knowledge.”

A full-service real estate investment firm, Comperatore Associates has been a leading consultant and specialist in income-producing properties throughout New Jersey for more than 30 years. Headquartered in Totowa, the firm’s real estate services include consulting, brokerage and property management. The company enjoys an enviable reputation for integrity, performance and exceptional customer service. The company’s founder, Vincent C. Comperatore, is an active member of the New Jersey Apartment Association.