

THE STAR-LEDGER

COMPERATORE ARRANGES SALE OF A THREE BUILDING APARTMENT COMPLEX IN LYNDHURST

Comperatore Associates, Inc. of Totowa, NJ, a leading full service real estate investment firm specializing in income-producing properties, recently completed the sales transaction of three brick garden style apartment buildings in Lyndhurst.

Built in 1966, the two-story properties are well maintained and offer on-site parking. The complex is ideally situated near Route 3, offering easy access to shopping, public and express transportation to New York City.

The seller, S.W.R. Management, LLC, was represented by Laurence J. Rappaport, Esq. of Parsippany. Richard Seltzer, Esq. of Jersey City, represented the purchaser, Tag Gardens, LLC.

“The current market conditions provide property owners with a unique opportunity to capitalize on the strong demand from buyers and capital sources,” reports Vincent C Comperatore, a principal of the brokerage firm. “Likewise, purchasers have access to low interest rates, making the potential asset even more attractive and a win-win situation for both parties.”

“As residential home sales continue to remain soft,” added Comperatore, “there is a tremendous demand for rental properties, and we are positioned to meet that demand. We offer over three decades of solid experience in real estate investment sales. Our reputation and customer service have resulted in an impressive buyer/seller client roster consisting of long-term, multi-transactional relationships that are loyal to us and extend as far back as our 30 years in business.”

“Our success with client retention and referrals is a result our passion for excellent customer service,” Comperatore said. “We pride ourselves on offering our clients comprehensive real estate resources and marketing, and we are particularly vigilant about researching all the properties that are for sale and those that recently sold in the northern New Jersey market. Knowledge is the tool that enables us to bring the newest and best deals to our clients, and helps us counsel both buyers and sellers toward making business decisions that make sense.”

Comperatore Associates is a leading consultant and specialist in income-producing properties throughout New Jersey. Headquartered in Totowa, NJ, this full-service real estate investment firm’s services include consulting, brokerage and property management. The company’s founder, Vincent C. Comperatore, is an active member of the New Jersey Apartment Association (NJAA) and an elected member to its board of directors. He serves on NJAA’s Legislative Committee.