

THE STAR-LEDGER

COMPERATORE ARRANGES ALL CASH SALE OF APARTMENT BUILDING IN JERSEY CITY

Vincent C. Comperatore of Comperatore Associates, Inc. headquartered in Totowa, NJ, recently announced the all cash sale of an apartment building located on Central Avenue in Jersey City Heights.

Built in the early 1900s, the four-story walk-up property sold for \$87,500 per unit. The seller, JC Realty, was represented by Joseph A. Pojanoksi of Clifton. The buyer is a new investment client of Comperatore Associates.

Comperatore Associates, Inc. has been a leading force in New Jersey real estate investment and income-producing properties for more than thirty years. “The number of investment sales that have taken place throughout the tri-state area in the first quarter reinforces the fact that the real estate investment market in the Northeast continues to be strong and thriving,” says Comperatore. “The current market conditions provide property owners with a unique opportunity to capitalize on the strong demand from buyers and capital sources,” he said. “Likewise, investors still have access to low interest rates, making the potential asset even more attractive and a win-win situation for both buyer and seller.”

“The demand for rental properties will continue to increase as long as the residential sales market remains soft,” added Comperatore. “We are positioned to meet that demand. Our reputation and customer service have resulted in an impressive buyer/seller client roster consisting of long-term, multi-transactional relationships that are loyal to us and extend as far back as our 30 years in business.”

“Our success with client retention and referrals is a result of our passion for excellent customer service,” Comperatore said. “We pride ourselves on offering our clients comprehensive real estate resources and marketing, and we are particularly vigilant about researching all the properties that are for sale and those that recently sold in the northern New Jersey market. Knowledge is the tool that enables us to bring the newest and best deals to our clients, and helps us counsel both buyers and sellers toward making business decisions that make sense.”

A full-service real estate investment firm, Comperatore Associates has been a leading consultant and specialist in income-producing properties throughout New Jersey. A full-service real estate investment firm, its services include consulting, brokerage and property management. The company’s founder, Vincent C. Comperatore, is an active member of the New Jersey Apartment Association (NJAA) and an elected member to its board of directors. He serves on NJAA’s Legislative Committee.